

## **Tool 7: Partners and Beneficiaries Analysis for Social Enterprise Development**

#	Name	Characteristics	Why are they working with your organisation?	Which service might they need from you that you are currently not offering?	Business ideas to target this group

## Beneficiaries

#	Name	Characteristics	Why are they working with your organisation?	Which service might they need from you that you are currently not offering?	Business ideas to target this group